AGENDA / NOTICE OF MEETING

CITY OF NEW HAVEN PROPERTY ACQUISITION AND DISPOSTION COMMITTEE (PAD COMMITTEE) WILL HOLD A SPECIAL MEETING SEPTEMBER 29, 2021 AT 3:00 P.M.

WEB-BASED MEETING HOSTED ON ZOOM. Note: Since the meeting is remote, participation by a quorum of members is expressly prohibited at the physical location and will not be present however any member of the public may request, in writing, a physical location and "any electronic equipment necessary" to attend the meeting in real time no later than twenty-four (24) hours prior to the meeting. Said individual shall have the "same opportunities to provide comment or otherwise participate" in the meeting as would be afforded if the meeting was held in person with the following exception: Under law, if such person loses the ability to participate because of an interruption, failure or degradation of such person's connection to the meeting by electronic equipment the committee is not required to adjourn or postpone the meeting. Please contact Evan Trachten, Livable City Initiative Acquisition & Disposition Coordinator: etrachte@newhavenct.gov Phone (203) 946-8373

Topic: PAD Special Meeting

Time: Sep 29, 2021 03:00 PM Eastern Time (US and Canada)

Join Zoom Meeting: Meeting ID: 999 0485 0667 Password: c3q8UVc4

https://newhavenct.zoom.us/j/99904850667?pwd=K0pxUkxINWFOZ0FLTDhidXpJWWdmQT09

I. Call to Order

II. Approval of Minutes from July 21, 2021

III. Action items

Property Address	Type of Sale	<u>Applicant</u>	<u>Ward</u>
346 Grand Avenue	Acquisition	City of New Haven	16
350 Grand Avenue	Acquisition	City of New Haven	16

IV. Discussion of PAD Guidelines / Proposed Amendment

V. Adjourn

****FULL ZOOM NOTICE ATTACHED BELOW*******

PAD MEETING MINUTES July 21, 2021

PRESENT: Hon. Gerald M. Antunes, BoA; Steve Fontana, Economic Development; Nate Hougrand, City Plan; Evan Trachten, LCI; Clay Williams, Business Development **Absent:** Maurine Villani, Tax Office; Hon. Anna Festa, BoA

Meeting called to order at 3:07 PM

A motion to approve the PAD minutes from May 15, 2021 was made by Clay Williams, seconded by Alder Antunes, minutes approved unanimously.

New Business

364 Ferry Street

Evan explained the City is proposing to sell this vacant lot as a negotiated sale for \$20,000. The lot will be utilized as a driveway and a refuse container site for 229 Grand Avenue. Evan told the committee the history of this parcel, it was previously part of 229 Grand Avenue but was foreclosed by the City for taxes. The site is not conducive to development due to utilities on the site. Evan showed the committee a photo of the site. Alder Antunes asked if the City is receiving payment from the utility company? Evan thought the equipment is owned by Frontier and we are stuck with that infrastructure on this parcel. There is no leasing fee, Evan believes there is an easement but has not completed a title search (Nate noted that searching easements on the land records can be challenging). Alder Antunes wondered if Frontier was paying any taxes, Evan didn't know, it's possible.

Clay asked about conditions we could put on this sale to keep the site clean and well managed. Evan told the committee LCI uses Anti-Blight to keep locations looking good. Clay mentioned a gate. The buyer is a New Haven resident, but Evan does not know much about him. Steve agreed that a gate was a good idea and should be closed after dark, Steve noted this is area is dark. Lighting this area should be recommended. Nate noted lighting this large area could be a challenge, solar may be an option. Lighting regulations are in the Zoning code. There was also discussion about disclosing the utilities on the parcel. Evan told the committee we Quit Claim the property and the LDA states the buyer accepts the property "as-is".

A motion was made by Clay Williams to approve the proposal with the condition that a gate must be installed along Ferry Street which should be closed at night, and that the buyer should make a good faith effort to install lighting, seconded by Alder Antunes, Approved unanimously.

136 Hemingway Street

Evan told the committee that this proposal is to develop 30 affordable rental units at this location. Vessel Technologies Inc is proposing to pay \$40,000 for this parcel as a negotiated sale.

The City acquired this parcel via foreclosure. The units are geared to the 60%-80 AMI. The developer would like to go before the Board of Alders to discuss a PILOT for this project, that is separate from our disposition, their concept is based on a percentage of gross revenue. LCI is teeing this up by seeking a PAD approval. The innovative financing aspect of this project is separate from the disposition and requires further review and separate approvals. The PAD process is solely for the disposition.

Clay asked how much time are we giving the developer to obtain all approvals? Evan told the committee the developer will need all approvals prior to taking title from the City and the BoA Order has a one-year expiration. This is an innovative new concept. Clay asked if this was going to Tax abatement / LISHTA, Evan thought so.Clay mentioned a failed condo project in this area that took years to complete. This site had a PDD approval, but nothing was built.

Steve asked about the parcel size and proposed price. Evan said the total parcel is 55,000 square feet and we are proposing to sell for \$40,000. Much of the parcel is non-buildable due to wetlands. The Land Trust paid for a survey several years ago. The developer may gift the wetland to the Land Trust when the project is complete. The Land Trust owns adjacent parcels in this area knows as Hemmingway Creek.

Clay noted that Evan should amend the cover sheet to read "A minimum affordability" period due to the possibility of tax abatement. Clay asked what we know about the developer. Evan told the committee this applicant is doing projects in several location such as Stratford CT, Trenton NJ, and looking at many other locations. They have a patent for this modular structure based on staff research.

A motion to adjourn was made by Clay Williams seconded by Alder Antunes, all were in favor.

PAD Guidelines

Evan would like to continue discussing the guidelines. Evan thanked Steve for sending him his proposed changes. Evan told the committee we should make proposals and move them forward. We will keep it on our agenda as a discussion item

A motion to adjourn was made by Alder Antuens, Seconded by Steve Fontana.

Meeting Adjourned 3:37 P.M.

LIVABLE CITY INITIATIVE -PROPERTY DIVISION

Acquisition Summary Sheet

Property Description

Prope	erty Address	Maj	o-Block-Parcel	Zoning	Ward	Prop	erty Type	Total legal units
346 G	Frand Avenue	17	3-0746-03200	BA-1	16	1	sidential Family	3
2	2019 Assessm	ent Value (1	00%)	70%	of Assessn	nent	Prop	perty Size
Land + OB	Building	Other	Total Value	For	Tax Purp	oses	Lot Size	Total sq. ft.
\$44,100	137,800	N/A	\$181,900	\$12	27,330		35' X 105'	3485 Total Per Assessor

Property Value Information

Appraised Value	Appraised by	Date	Type of Sale	Offered amount	Rehab costs	LCI Recommended
\$ 230,000.00	William Esposito	9/10/21	Negotiated / Acquisition	Up to \$285,000.00	(TBD)	Up to \$ 285,000.00

Prior Notifications Sent to

Alderperson	Name of Alderperson	Management Team	Other interested parties
Yes X No □	Hon. Jose Crespo		

Applicant's Information

Applicant's name, address & telep	hone:	Name, address & te	lephone of contact person:			
City of New Haven / Livable City Initiative						
165 Church Street 3 rd Floor						
New Haven CT 06510						
Applicant's City property tax status:	Review date	Reviewed by:	Comments			
Current	9/10/2021	Staff	Current			
Proposal: The City of New Haven acting through the Livable City Initiative (LCI) proposes to acquire this vacant three-unit residential structure. This project is part of LCI's neighborhood stabilization strategy.						
General discussion: 346 Grand Avenue is 2	of 3 parcels in this H	omeownership project. Th	e structure will be rehabilitated for			
a residential use specifically a 2-family dwelling	•	2.2				
affordable/workforce (60-100% AMI). An occu	upancy and income d	eed restriction will run wit	h the land for a minimum 20-year			
			· · · · · · · · · · · · · · · · · · ·			
· · · · · · · · · · · · · · · · · · ·		l, inclusive of successive o				
period. This deed restriction is a covenant ru	inning with the land		wnership, unless a more extensiv			
period. This deed restriction is a covenant ruperiod is required by funding source used to	nning with the land rehabilitate or the l	Property Acquisition and	wnership, unless a more extensiv Disposition Committee (PAD),			
period. This deed restriction is a covenant ruperiod is required by funding source used to City Plan, the Board of Director of Livable Cowner Occupancy? Yes, Deed Restricted	nning with the land rehabilitate or the l City Initiative (LCI)	Property Acquisition and and / or the Board of Ald	wnership, unless a more extensiv Disposition Committee (PAD), ers of the City of New Haven.			

Committee	Date	Action
	9/29/2021	
PAD		
	10/20/2021	
City Plan		
	10/27/2021	
L.C.I.		
	11/15/2021	200-1111
Board of Alders		

PRIOR NOTIFICATION FORM

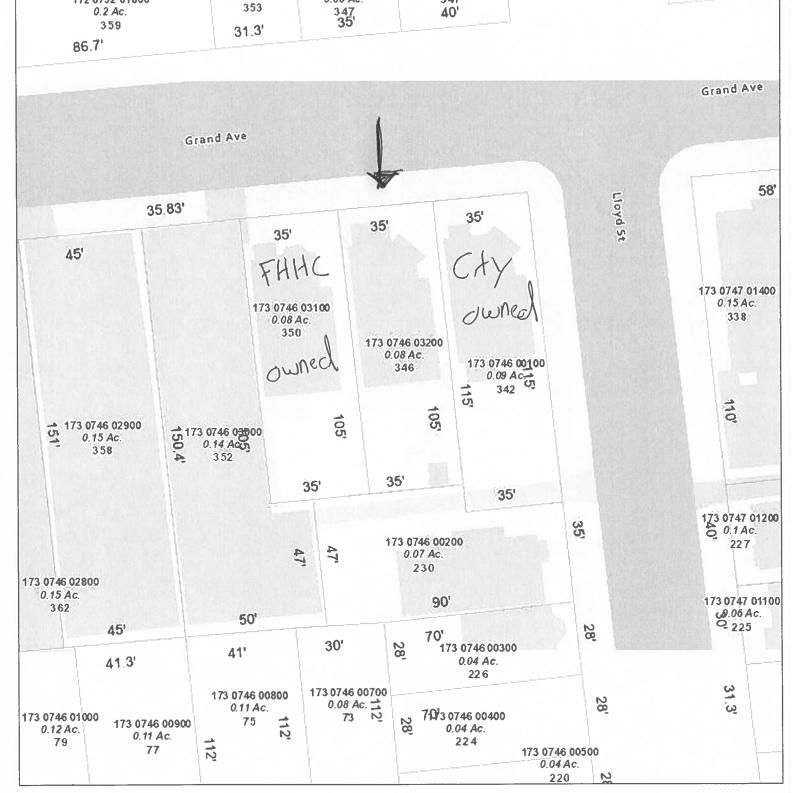
NOTICE OF MATTER TO BE SUBMITTED TO THE BOARD OF ALDERS

TO:	Alder	Jose Crespo 16th Ward	
DATE:	September 1, 202	21	
FROM:	Department	Livable City Initiative	
	Person	Evan Trachten Telephone X 8373	_
	nform you that the fo d of Aldermen.	ollowing matter affecting your ward(s) will be submitted	l
Avenue for the This project properties at 346 Grand A	up to \$285,000.00. The is part of LCI's neighted proposed to be rehalf avenue, and 350 Grand	rough the Livable City initiative proposes to acquire 346 Granche property is currently a vacant three-unit residential structural aborhood revitalization and stabilization strategy. Three adjact bilitated as part of this revitalization effort (342 Grand Avenue). The City of New Haven currently owns 342 Grand privately owned properties as part of this development.	re. ent ue,
Check one Democ	if this an appointmentat	nt to a commission	
Republ	ican		
Unaffil r	iated/Independent/O	Othe	
	INSTR	UCTIONS TO DEPARTMENTS	

- 1. Departments are responsible for sending this form to the alderperson(s) affected by the item.
- 2. This form must be sent (or delivered) directly to the alderperson(s) **before** it is submitted to the Legislative Services Office for the Board of Aldermen agenda.
- 3. The date entry must be completed with the date this form was sent the alderperson(s).
- 4. Copies to: alderperson(s); sponsoring department; attached to submission to Board of Aldermen.

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172 0752 01300

0.09 Ac.

341

172 0752 01500

0.07 Ac.

172 0752 01800

172 0752 01400

0.08 Ac.

Legend

New Haven Parcels

MY MAP

This map is for reference purposes only. It is not for legal description or conveyances. All information is subject to verification by any user. The City of New Haven assumes no legal responsibility for the information contained herein.



172 0753 01700

0.09 A5.00

Date: 9/1/2021



342-346-350 Grand Avenue / LCI Development

The opportunity

The City of New Haven currently owns a vacant residential structure at 342 Grand Avenue on the corner of Lloyd Street. The Fair Haven Health Clinic (FHHC) has an option to purchase a vacant 3-family residential structure at 346 Grand Avenue from its current owner. The FHHC owns a structure at 350 Grand Avenue which is currently utilized as an office. The properties are brick structures that anchor the block. The FHHC has plans to develop the James Street end of this block with a new community health center in the future. Our activities will complement this future development bringing additional investment and stabilization to this area.

The proposal

The City of New Haven Livable City Initiative proposes to acquire 346 Grand Avenue from FHHC for up to \$285,000), and to also purchase 350 Grand Avenue for \$155,000 (below market value) from the FHHC. FHHC is essentially providing subsidy to the City to do this acquisition. The properties will be rehabilitated and sold to owner occupants. The project would create 2 units at 342 Grand Avenue, 2 units at 346 Grand Avenue, and 2 units at 350 Grand Avenue. The properties will be sold to owner occupants at 60%-100% AMI and will be sold with a minimum 20-year deed restriction.

S	ac	co

Valu	stion Section		UNIFORM RE	SIDENTIAL A	PPRAISAL REPO	RT	File No. 346 Gran	d Avenue
	ESTIMATED SITE VALUE		= \$	50,0	OO Comments on Cost Approa	ch (such as, source of o	ost estimate, site value	
	ESTIMATED REPRODUCTION CO.	ST-NEW-OF IMPROVEMENTS:			square foot calculation and	for HUD, VA and FmHA	, the estimated remaining	
	Dwelling 3,019	9 Sq. FL @ S 90,00	= \$ 271,7	710	economic life of the proper	ty): The c	ost estimates are obt	ained either
		9 Sq. ft. @ \$ 20.00			from the Marsha		lential Cost Handboo	
H	Open porches			000			Living area calculation	
COST APPROACH	Garage/Carport	Sq. Fl. @ S					Field Card due to the	
	Total Estimated Cost New		= \$ 298.2	290			nal obsolescence is r	
	Less Physic	cal Functional	External	230	functional obsole			loted. IVO
		9,316	= \$	110.2		caucilice is assi	inieu.	
	Depreciated Value of Improvemen			119,3				
			= ^{= \$} _	178,9				
	"As-is" Value of Site Improvement		= ^s _	5,00				
_	INDICATED VALUE BY COST APPI		= \$	233,9				
	ITEM	SUBJECT	COMPARABLE	NO. 1	COMPARABLE	NO 2	COMPARABLE N	
	346 Grand	Avenue	200 Ferry Street		133 James Street		299 Poplar Street (a	ika 299-301)
	Address New Haven		New Haven		New Haven		New Haven	
	Proximity to Subject	I SE BUILDING	0.39 mile SE		0.17 mile SW		0.24 mile NE	
	Sales Price	s N/A	S	285,000	S	230,000	S	215,000
	Price/Gross Living Area	s N/A 🗁	s 92.89 ₾		s 83.18 ₾	(C T) 1 T (O)	\$ 81.25 △	DODAY-SAD O
	Data and/or	Inspection/MLS/	MLS/City Hall/Exter		MLS/City Hall/Exter	ior Inspection	MLS/City Hall/Exteri	or Inspect
	Verification Source	City Hall/Owner	Volume: 10222 Pag		Volume: 10169 Pag		Volume: 10108 Pag	
	VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.	DESCRIPTION	+ (-)\$ Adjust	DESCRIPTION	+(-)\$ Adjust
	Sales or Financing	DESCRIPTION OF THE PARTY	-	1 ()4 - 402		1 () () ()	-	1 () o miles :
	Concessions		None noted		None noted		None noted	
			01 00/00/05		01 05/00/05		01.04/07/27	
	Date of Sale/Time	THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAM	Cl. 08/02/2021	+6,500	Cl. 05/03/2021	+12,500	Cl. 01/07/2021	+19,000
	Location	Average	Average		Average		Average	
	Leasehold/Fee Simple	Fee simple	Fee simple		Fee simple		Fee simple	
	Site	0.08 Acre	0.08 Acre		0.15 Acre	-3,500	0.12 Acre	-2,000
	View	Average	Average		Average		Average	
	Design and Appeal	3 Family/Average	3 Family/Average		3 Family/Average		3 Family/Average	
	Quality of Construction	Average - brick	Average - frame	+10,000	Average - frame	+10,000	Average - frame	+10,000
	Age	121 Years	121 Years	. 5,000	121 Years	.5,500	121 Years	,
	Condition	Fair	Average+	-75,000	Fair+	-15,000	Fair+	-15,000
	Above Grade	Total Bdrms Baths	Total Bdrms Baths	70,000	Total Bdrms Baths	10,000	Total Bdrms Baths	-10,000
	Room Count	13 6 3						
2	160		14 8 3		15 6 3		12 6 3	
SALES COMPARISON ANALYSIS	Gross Living Area	3,019 Sq. FL	3,068 Sq. FL	-1,500	2,765 Sq. Ft.	+7,500	2,646 Sq. Ft.	+11,000
養	Basement & Finished	Full Basement	Full Basement		Full Basement		Full Basement	
300	Rooms Below Grade	Unfinished	Unfinished		Unfinished		Unfinished	
ARIE	Functional Utility	Average - 6 BR's	Average - 8 BR's	-5,000	Average - 6 BR's		Average - 6 BR's	
l ji	Heating/Cooling	3-GHW/None	GHW,GHA/None		OHA/None		GHW,GHA/None	
)) S	Energy Efficient Items	Standard	Standard		Standard		Standard	
	Garage/Carport	No Driveway	2 Car Detached	-4,000	3 Car Detached	-5,500	2 Car Detached	-4,000
S	Porch, Patio, Deck,	114 sf OP's	None	+1,000	48 sf OP	+500	76 sf OP	+500
	Fireplace(s), etc.	No Fireplace	No Fireplace	,,	No Fireplace	***	No Fireplace	
	Fence, Pool, etc.	Some fencing	Some fencing		Some fencing		Some fencing	
	Misc.	None noted	None noted		None noted		None noted	
	Net Adj. (total)	None noted	+ X - s	CD 000		0.500	1	40.500
				-68,000		6,500	- V-V	19,500
	Adjusted Sales Price		Net 23.9 %		Net 2.8 %		Net 9.1 %	
	of Comparable	TOTAL DE LA PENSENTE	Gross 36.1 % S	217,000	Gross 23.7 % S	236,500	Gross 28.6 % S	234,500
	Comments on Sales Comparison						market data is rated	
	Equal weight is assi	gned to all three sale	es. Each sale require	ed a time adjust	tment to reflect impro	oving market co	onditions since they s	iold.
							of construction comp	
	the subject dwelling.	. All three sales are	considered to be sup	perior in condition	on compared to the s	subject property	/. Sale #1 is a larger	home,
	while Sales #2 and #	#3 are smaller home	s than the subject d	welling. The sal	es utilized in this rep	ort are the mo	st recent sales of sim	ilar type
	properties in the ma	rket area, and are th	e best indicators to	value for the su	bject property.			
	ITEM	SUBJECT	COMPARABLE		COMPARABLE	NO. 2	COMPARABLE N	10.3
	Date, Price and Data	Not currently	Not currently listed	for sale.	Not currently listed	for sale.	Not currently listed	for sale.
	Source, for prior sales	listed for sale.	No prior sale of this		No prior sale of this		No prior sale of this	
	within year of appraisal	See below.	within one year of t		within one year of t		within one year of the	
	Analysis of any current agreemen						, one year of th	report
							past three years. Th	e three
	INDICATED VALUE BY SALES CO		na within one year o	THE CHECKIVE O	iate or triis appraisal,	exception trie	above reported sale	
			and and the day to the		AI/A		······································	230,000
	INDICATED VALUE BY INCOME A		mated Market Rent	\$		ross Rent Multiplier	N/A = \$	N/A
			t to the repairs, afterations, inspe			1	ripletion per plans & specification:	
	Conditions of Appraisal:	This report and its as	sociated value conc	lusion is subjec	t to revision upon ar	n interior and de	etailed on-site inspec	tion of the
	property, and review	of pertinent informa	tion about the subje	ct with the own	er or any persons fa	miliar with the s	subject property.	
	Final Reconciliation Mo	st weight is assigned	to the Sales Comp	arison Approac	h as it best reflects r	market conditio	ns. The Cost Approa	ch is
	subject to error in th	e estimation of accru	ued depreciation. Th	e Income Appre	oach was not develo	ped due to insu	ufficient rental data of	f
	multi-family homes i	in the market area.						
10:4	The purpose of this appraisal is t		e real property that is the subject	of this report, based on	the above conditions and the ce	rtification, contingent		
LIAT	and limiting conditions, and mark						6/93)	
RECONCILIATION	I (WE) ESTIMATE THE MARKET V						Septembe	r 10 2021
ECO	(WHICH IS THE DATE OF INSPECT				2	230,000	Septembe	10, 2021
Œ	400044650			elinei	RVISORY APPRAISER (ONLY IF R			
	Signature (1)	Main Esp	WALL				Oid	Did Not
	Name JAGIIIana E E	posito In	1	Signat				Li-
	water villam r. Esp	osito, Jr.	//	Name Date 5			Inspect	Property
		/23/2021	- (/		Report Signed			04-4-
		CG.187		•	Certification #			State
	Or State License #		State		te License #			State
rred	die Mac Form 70 6/93			PAGE 2 OF 2			Fanni	e Mae Form 1004 6-93

Subject Photo Page

Owner	Frank Sacco			
Property Address	346 Grand Avenue			
City	New Haven	County New Haven	State CT	Zip Code 06513
Client	City of New Haven			



Subject Front

 346 Grand
 Avenue

 Sales Price
 N/A

 GLA
 3,019

 Total Rooms
 13

 Total Bathrms
 3

 Location
 Average

 View
 Average

 Site
 0.08 Acre

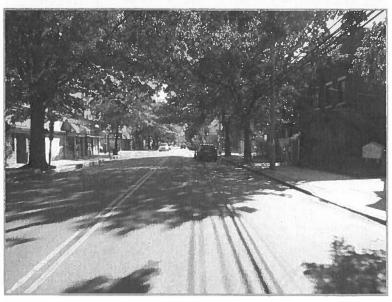
 Quality
 Average - brick

 Age
 121 Years





Subject Street



Form PIC4x6.SR - "TOTAL" appraisal software by a la mode, inc. - 1-800-ALAMODE

LIVABLE CITY INITIATIVE –PROPERTY DIVISION

Acquisition Summary Sheet

Property Description

Prope	erty Address	Ma	p-Block-Parcel	Zoning	Ward P	roperty Type	Total legal units
350 C	Frand Avenue	17	73-0746-03100	BA-1	16	Office	Per Zoning
2	2019 Assessm	ent Value (1	00%)	70%	of Assessment	Prope	erty Size
Land + OB	Building	Other	Total Value	For	Tax Purposes	Lot Size	Total sq. ft.
\$44,100	\$235,500	N/A	\$279,600	\$19	95,720	35' X 105'	3485 Total Per Assessor

Property Value Information

Appraised Value	Appraised by	Date	Type of Sale	Offered amount	Rehab costs	LCI Recommended
\$ 375,000.00	William Esposito	9/10/21	Negotiated / Acquisition	\$155,000	(TBD)	\$155,000

Prior Notifications Sent to

Alderperson	Name of Alderperson	Management Team	Other interested parties
Yes X No □	Hon. Jose Crespo	18*	

Applicant's Information

Applicant's name, address & telep	phone:	Name, address & tele	phone of contact person:
City of New Haven / Livable City Initiative (LC 165 Church Street 3 rd Floor New Haven CT 06510	CI)		
Applicant's City property tax status:	Review date	Reviewed by:	Comments
Current	9/17/2021	Staff	Current

Proposal: The City of New Haven acting through the Livable City Initiative (LCI) proposes to acquire this structure which is currently utilized as an office. This project is part of LCI's neighborhood stabilization strategy.

General discussion: 350 Grand Avenue is 1 of 3 parcels in this Homeownership project. The structure will be rehabilitated and converted back to a residential use specifically a 2-family dwelling. The structure will be sold to a homeowner occupant whose income is deemed affordable/workforce (60-100% AMI). An occupancy and income deed restriction will run with the land for a minimum 20-year period. This deed restriction is a covenant running with the land, inclusive of successive ownership, unless a more extensive period is required by funding source used to rehabilitate or the Property Acquisition and Disposition Committee (PAD), City Plan, the Board of Director of Livable City Initiative (LCI) and / or the Board of Alders of the City of New Haven.

Owner Occupancy? Yes, Deed Restricted. The property will be sold to an owner occupant after rehabilitation

Prepared_

Committee	Date	Action
	9/29/2021	
PAD		
	10/20/2021	
City Plan		
	10/27/2021	
L.C.I.		
	11/15/2021	
Board of Alders		

PRIOR NOTIFICATION FORM

NOTICE OF MATTER TO BE SUBMITTED TO THE BOARD OF ALDERS

TO:	Alder J	ose Crespo 16th Ward
DATE:	September 1, 2021	
FROM:	Department	Livable City Initiative
	Person	Evan Trachten (Ep/) Telephone X 8373
	nform you that the foll d of Aldermen.	owing matter affecting your ward(s) will be submitted
Avenue for S be converted neighborhoo be rehabilita 350 Grand A	\$155,000.00. The proper I to a residential structured revitalization and stableted as part of this revital evenue). The City of Ne	agh the Livable City initiative proposes to acquire 350 Grand crty is currently utilized as an office space. The property will be and sold to an owner occupant. This project is part of LCI's polization strategy. Three adjacent properties are proposed to dization effort (342 Grand Avenue, 346 Grand Avenue, and we Haven currently owns 342 Grand Avenue and proposes to as a part of this development.
Check one	if this an appointment rat	to a commission
Republi	ican	
Unaffili r	iated/Independent/Oth	ne
	INSTRU	CTIONS TO DEPARTMENTS
1 Damanton		and in a thire forms to the address area (a) affected by the items

- 1. Departments are responsible for sending this form to the alderperson(s) affected by the item.
- 2. This form must be sent (or delivered) directly to the alderperson(s) **before** it is submitted to the Legislative Services Office for the Board of Aldermen agenda.
- 3. The date entry must be completed with the date this form was sent the alderperson(s).
- 4. Copies to: alderperson(s); sponsoring department; attached to submission to Board of Aldermen.

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Legend

New Haven Parcels

MY MAP

This map is for reference purposes only. It is not for legal description or conveyances. All information is subject to verification by any user. The City of New Haven assumes no legal responsibility for the information contained herein.



172 0753 01700

0.09 A5:00'

Date: 9/1/2021

220



342-346-350 Grand Avenue / LCI Development

The opportunity

The City of New Haven currently owns a vacant residential structure at 342 Grand Avenue on the corner of Lloyd Street. The Fair Haven Health Clinic (FHHC) has an option to purchase a vacant 3-family residential structure at 346 Grand Avenue from its current owner. The FHHC owns a structure at 350 Grand Avenue which is currently utilized as an office. The properties are brick structures that anchor the block. The FHHC has plans to develop the James Street end of this block with a new community health center in the future. Our activities will complement this future development bringing additional investment and stabilization to this area.

The proposal

The City of New Haven Livable City Initiative proposes to acquire 346 Grand Avenue from FHHC for up to \$285,000), and to also purchase 350 Grand Avenue for \$155,000 (below market value) from the FHHC. FHHC is essentially providing subsidy to the City to do this acquisition. The properties will be rehabilitated and sold to owner occupants. The project would create 2 units at 342 Grand Avenue, 2 units at 346 Grand Avenue, and 2 units at 350 Grand Avenue. The properties will be sold to owner occupants at 60%-100% AMI and will be sold with a minimum 20-year deed restriction.

APPRAISAL REPORT OF REAL PROPERTY LOCATED AT 350 GRAND AVENUE NEW HAVEN, CONNECTICUT



EFFECTIVE DATE OF APPRAISAL:

September 10, 2021

Prepared for:

Mr. Evan Trachten City of New Haven Livable City Initiative New Haven, Connecticut 06510

Prepared by:

William F. Esposito, Jr.
Certified General Appraiser
Esposito & Associates
1674 Whitney Avenue, Suite 2
Hamden, Connecticut 06517
Phone (203) 281-3331
Fax (203) 230-0009

ESPOSITO & ASSOCIATES

REAL ESTATE APPRAISALS Residential - Commercial

William F. Esposito, Jr. Certified General Appraiser State License #RCG.187 1674 Whitney Avenue, Suite 2 Hamden, CT 06517 Phone: (203) 281-3331 Fax: (203) 230-0009

Email: william.esposito@sbcglobal.net

Mr. Evan Trachten
Livable City Initiative
City of New Haven
165 Church Street
New Haven, Connecticut 06510

September 23, 2021

RE:

Fair Haven Community Health Clinic, Inc.

MBP: 173-0746-03100

350 Grand Avenue, New Haven, CT

Dear Mr. Trachten:

Pursuant to your request, I have performed an appraisal analysis and am providing you with an appraisal report of the above-captioned real property. At the client's request, an interior and onsite inspection of the property was performed.

The purpose of this appraisal is to provide an opinion of the market value of the fee simple estate to the property, subject to the general assumptions, limiting conditions and certification contained herein. Please refer to the attached assumptions and limiting conditions regarding environmental contaminants and/or hazardous waste. Professional reports regarding site conditions were not made available to your appraiser.

Market value as used in this report was defined and agreed upon by agencies that regulate financing institutions in the United States. The definition is as follows:

Market Value: The most probable price which a property would bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised and acting in what they consider their best interests;
- 3. a reasonable time is allowed for exposure on the open market;
- 4. payment is made in terms of cash in United States dollars or in terms of financial arrangements comparable thereto; and
- 5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

EFFECTIVE DATE OF VALUATION: An interior and on-site inspection of the property was made on September 10, 2021.

INTENDED USE OF REPORT: To be used in conjunction with a potential purchase decision.

APPRAISAL DEVELOPMENT AND REPORTING PROCESS: In preparing this appraisal, the appraiser completed the following:

- An interior and on-site inspection of the subject property.
- A search for comparable sales in the subject market area.
- City Hall, ConnComp and MLS research regarding the subject property and comparable sales.
- Verification of the sales with a party to the sale, i.e. closing attorney, listing agent, buyer and/or seller.
- Preparation and analysis of the applicable approaches to value.
- Correlation of the applicable approaches into a final opinion of value.

In order to develop the opinion of value, the appraiser performed a complete appraisal analysis, presented in summary format, based on an interior and on-site inspection of the subject property and information available at City Hall. This report is subject to change if a complete inspection of the subject property provides any information not mentioned herein that would have an effect on market value.

This appraisal report is intended to comply with the reporting requirements set forth under Standards Rule 2-2(b) of USPAP. As such, it presents only summary discussions of the data, reasoning, and analyses that were used in the appraisal process to develop the appraiser's opinion of value. Supporting documentation has been retained in the appraiser's files. The depth of discussion contained in this report is specific to the needs of the client and for the intended use previously stated. The appraiser is not responsible for unauthorized use of this report.

IDENTIFICATION AND HISTORY OF THE REAL ESTATE: The subject property is located at 350 Grand Avenue, New Haven, Connecticut and is identified on Assessor's Map 173, Block 0746, Parcel 03100. The property is described in the New Haven land records in Volume 7893, Page 020 in the City of New Haven land records. On March 2, 2007, Mark J. Petrelis transferred the subject property by warranty claim deed to Fair Haven Community Health Clinic, Inc. for \$220,000. The subject is not currently listed for sale with the Multiple Listing Service (MLS). The property consists of a 2.65 story building containing offices for the Health Clinic.

LOCATION: The subject property is located in the Fair Haven section of southeastern New Haven, within 1.5 miles east of downtown New Haven, in a neighborhood improved with a high density of older multi-family development interspersed with some single-family dwellings and commercial uses along Grand Avenue. An industrial area is located along the southern section of the neighborhood. Commercial properties are mostly concentrated along main streets and are generally small and service the neighborhood. The subject has good traffic visibility and pedestrian access, and convenient access to major routes, Interstates 91 and 95, employment centers, and public transportation.

SITE DATA: The subject site is rectangular in shape, having 3,675± square feet, or 0.08 acre, of land area. According to the legal description, there is 35± feet of frontage along the north side of Grand Avenue. The topography is level and all public utilities are available. Site improvements observed consist of an unpaved paved parking area to a portion of the rear of the site, and chain link fencing. The site itself does not appear to contain a driveway, but rather utilizes the unpaved driveway of a city-owned lot located just west of the subject site. The subject is located in a Zone X (area of minimal flooding) flood zone according to FEMA flood map #09009C-0442-J dated July 8, 2013. For purposes of this appraisal, it is assumed there are no hazardous substances in or on the site.

ZONING: The subject property is located in the BA-1 Neighborhood Center Mixed Use zoning district. According to the New Haven Zoning Ordinance: "These districts serve as the commercial heart of their neighborhood, are of modest scale and pedestrian orientation, and seek to preserve and restore the historic architecture and urban pattern of the city. The emphasis is on neighborhood goods and services rather than comparison shopping, with a preference for smaller pedestrian-oriented, storefront retail, dining and other appropriate uses. They are intended as mixed-use districts with a mixture of ground floor retail, small offices, and upper story residential dwellings. Buildings are oriented to the street, parking requirements are reduced and parking maximums established to encourage walkability and community over automotive-related sprawl." The subject appears to conform to zoning with regard to its office use.

ASSESSMENT AND TAXES:

 Land:
 \$ 30,870
 Current Annual Tax:
 \$8,588.19

 Building:
 164,850
 Revaluation Date:
 2016

 Outbuilding:
 Total:
 \$195,720
 Mil Rate 2020 List Year:
 43.88

This appraisal has not considered any past due taxes.

DESCRIPTION OF THE IMPROVEMENTS: The subject is improved with a 2.65 story building that contains offices on all three levels. The building was constructed in 1900 and has a total above-grade building area of 3,150 square feet. The building has a brick and vinyl sided exterior, double hung thermalpane windows and an asphalt shingle roof. The building has a full basement storage area. The building consists of offices on each level, with 4 offices, a waiting area, kitchen area and lav on the first floor. The second floor contains 3 offices, a waiting room, a kitchen and a lav. The third floor contains 4 offices, a waiting area and a lav. The building is in average to good overall condition based on the interior and on-site inspection and City Hall records. The interior consists of commercial grade flooring in the offices, vinyl and tile flooring in the kitchen areas, and a mix of vinyl and tile flooring in the lavs. Walls consist of sheetrock, and the ceilings are a mixture of sheetrock and acoustic drop-tile. Each level has its own gas fired furnace and central air unit. There is one 50 gallon gas fired water heater. There is a storage area in the basement with a sheetrocked ceiling. There are 3 gas meters and 3 electric meters. The building contains a security system. A handicap ramp exists along the westerly side of the building.

Building Department records contain permits dated 2019 for roof replacement, and in 2007 for renovation and conversion of a 2-family dwelling into offices.

HIGHEST AND BEST USE: The subject site is located within the BA-1 Neighborhood Center Mixed Use zoning district. The immediate area of the subject along Grand Avenue is improved with small commercial properties that generally service the neighborhood and the outlying area is predominantly residential multifamily. Based on the characteristics of the subject property, its good traffic exposure and pedestrian access, and the zoning requirements and character of the neighborhood, it is my opinion that the highest and best use of the subject is for office use.

RECONCILIATION AND VALUE CONCLUSION: The Income Approach was not developed for this interior and on-site appraisal because the subject property is typically purchased by an owner-user. The Cost Approach was not developed due to the limited supply of recent comparable vacant land sales and the large amount of accrued depreciation due to the age and condition of the improvements. The Sales Comparison Approach directly reflects the activity of buyers and sellers in the marketplace and there were sufficient recent comparable improved sales in the subject market area. Consequently, this approach was the only approach developed.

After carefully considering all the available data, it is my opinion that the market value of a fee simple interest in the subject property, subject to the attached assumptions and limiting conditions, as of September 10, 2021, is:

THREE HUNDRED SEVENTY FIVE THOUSAND DOLLARS (\$375,000)

The land value is estimated at \$50,000 and \$325,000 is attributed to the improvements. It is assumed there are no hazardous substances in or on the site, or in the improvements.

The appraiser has estimated an exposure period on the open market of within six months in order to sell at the above opinion of market value, assuming the property is reasonably priced and marketed during its exposure period.

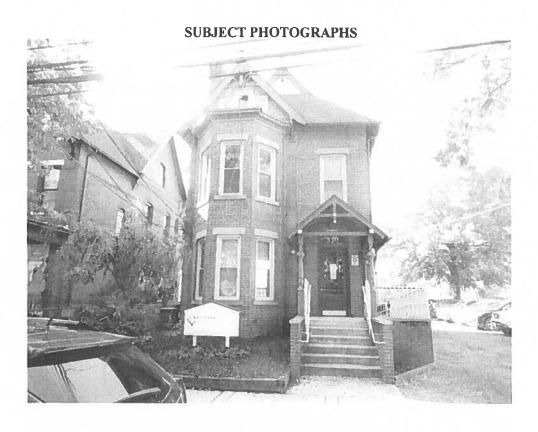
Respectfully submitted,

William F. Esposito, Jr. - Appraiser

Certified General Appraiser

William Esport

CT License No. RCG.187 (Exp. 04/30/2022)



FRONT VIEW OF SUBJECT FACING SOUTHERLY



FRONT VIEW OF SUBJECT FACING SOUTHWESTERLY