AGENDA FOR MEETING OF THE LIVABLE CITY INITIATIVE BOARD OF DIRECTORS (LCI BOARD) Wednesday October 27,

2021 at 6:00 PM WEB-BASED MEETING HOSTED ON ZOOM. Note: Since the meeting is remote, participation by a quorum of members is expressly prohibited at the physical location will not be present however any member of the public may request, in writing, a physical location and "any electronic equipment necessary" to attend the meeting in real time no later than twenty-four (24) hours prior to the meeting. Said individual shall have the "same opportunities to provide comment or otherwise participate" in the meeting as would be afforded if the meeting was held in person with the following exception: Under law, if such person loses the ability to participate because of an interruption, failure or degradation of such person's connection to the meeting by electronic equipment the committee is not required to adjourn or postpone the meeting. Please contact Evan Trachten, Livable City Initiative Acquisition & Disposition Coordinator: etrachte@newhavenct.gov Office (203) 946-8373

Topic: LCI Board October 27, 2021

Time: Oct 27, 2021 06:00 PM Eastern Time (US and Canada) Join Zoom meeting via link:

https://newhavenct.zoom.us/j/96945364333?pwd=b2JJS0QvaTVkQTQ1UlpsNWJXN2haQT09

Meeting ID: 969 4536 4333 Password: 1234567a

Meeting Materials click here: https://www.newhavenct.gov/gov/zoom_teleconference_schedule.htm

- I. Call to Order
- II. Approval of Minutes from September 29, 2021 Special Meeting of LCI Board of Directors
- III. Action items / New Business

Property Address	Type of Sale	<u>Applicant</u>	<u>Ward</u>
346 Grand Avenue	Acquisition	City of New Haven	16
350 Grand Avenue	Acquisition	City of New Haven	16

- IV. Old Business / Discussion
 Discussion and review of PAD Guidelines
- V. Adjourn

LCI Board Special Meeting Minutes September 29 2021 (Via Zoom)

PRESENT: Seth Poole, Patricia Brett, Neil Currie, Nadine Horton, Arlevia Samuel

(Acting Executive Director), Evan Trachten (LCI staff)

Absent: Hon. Ernie Santiago

Guests: Kat Calhoun, Mike Pinto, Josh Levy

Meeting called to order at 6:04 P.M.

Review of LCI Board meeting minutes from July 28, 2021 Regular Meeting. A motion to approve was made by Pat Brett, seconded by Neil Currie; Approved unanimously.

New Business

364 Ferry Street

Evan told the Board this is a negotiated sale at \$20,000 to Escalante, LLC. This land was once owned by 229 Grand Avenue but the City foreclosed on this land. This sale will reconnect these parcels. This area was historically used as a trash area for 229 Grand Avenue.

Evan showed the Board that there is a utility easement and equipment is located on our lot, which makes the parcel difficult to develop a residential use. The property is basically a driveway. Evan told the Board that the City Plan report has a few conditions of approval: The gate must be closed unless trash is being collected, lighting must be installed, and the owner must keep the area litter free.

The price is based on an appraisal. The buyer offered \$15,000 but LCI negotiated up to \$20,000. Evan discussed this land with another appraiser and the City feels the price is correct. Neil asked about the adjacent uses in the area. Evan showed the google street view. There area is commercial on Grand Avenue and residential along Ferry Street. Evan noted this sale will create a buffer between the commercial area and the residential zone. This strikes a good balance; this will be a low impact use. The current businesses at 229 Grand Avenue is retail (liquor store and shoe store, with an event space upstairs).

Nadine Horton made a motion to approve the item, seconded by Neil Currie, Approved unanimously.

136 Hemingway Street

Evan told the Board the City is proposing to sell this property for \$40,000 to Vessel Technologies, Inc. who will develop up to 30 units of affordable rental units. The City appraised the property, and the value came back at \$55,000. The

developer intends to give the wetland portion of this site to the Land Trust. The Land Trust worked with the City to acquire this area years ago, but it never purchased the land due to the cost. This parcel is continuous with 1081 Quinnipiac Avenue which is part of the Hemingway Creek Preserve.

The proposed price of \$40,000 reflects the fact that a lot of engineering and geotechnical work needs to be done at this site, that is why LCI is proposing this as a negotiated sale below the appraised value. Vessel is proposing to develop modern, high quality, energy efficient units, which currently do not exist in this area. Evan told the Board there are several large developments and condo complexes in this area such as Bella Vista. Staff believe this proposal is compatible with this area.

Josh Levy from Vessel presented this project to the Board. Vessel's goal is to provide high end housing at lower market rents using sustainable materials and practices. Vessel has patents on smart technology that run their buildings (security, energy efficiency, air quality). This creates a high-quality housing product. The entire building is ADA accessible and units can be set up to accommodate the needs of diverse occupants. The building is made of steel and is modular. Local labor will be used to erect this structure. The building is designed to be easy to maintain and less costly to maintain. These features allow the rents to be lower because of the lower maintenance costs and greater longevity.

Josh discussed the options for colors and positioning of the structure. The plan is to keep the structure as far away from the wetlands as possible. There will be onsite parking in the back of the structure. The wetlands will be offered to the Land Trust. Josh discussed the energy features of the smart system that monitors water, electricity, temperature, and overall efficiency. Information is custom to each unit.

Pat Brett asked a few questions: How many bedrooms are in a unit? Most of the units are 1 bedroom but there are 3 two-bedroom units. Josh hopes this will be built in 4-6 months, if they are approved in Spring 2022, the building should be complete in fall of 2022. Josh will utilize local labor to construct this building. Pat asked if he would use minority contractors? Josh told the Board Vessel is happy to utilize minority contractors. Pat also asked if children are allowed? Josh told the Board ves. all are welcome.

Kat Calhoun of 288 Eastern Street addressed the Board and asked Josh a few questions. Kat noted that the proposed plan does not have visitor parking. Kat noted there is no on-street parking on Hemingway. Josh told the Board there will be some visitor spots onsite. Josh is happy to meet with the community and work on the landscape, color of the structure, and hear feedback about this project. Kat also asked about the proposed rent. Is this affordable? Can you add larger units such as 3 bedroom units? Kat also mentioned the community would like to

restore the Hemingway Creek with native species. Josh addressed several concerns. This project is geared towards 80% AMI which makes this affordable. There are not tax credits or subsidies to develop this parcel. The project is not subsidized thus the rents must be able to sustain this project. Josh also noted that it is not possible to develop 3-bedroom units or efficiencies and his team added 3 two-bedroom units based on feedback from Alder Antunes.

Nadine Horton noted the look of the structure is commercial. The project isn't actually affordable based on how the community views affordability. At 80% AMI, the cost to rent a unit is not affordable to many people in our community. Nadine also noted that she is a Board Member of Gather New Haven and she would be able to inform the Board about this matter. Josh has only had an initial conversation with Gather New Haven. Nadine ask if there was a sidewalk in front of the property? Josh was not certain because they haven't gotten to that level of detail with the final site plan. Josh would be happy to maintain the continuity of the sidewalk. Kat Calhoun confirmed there is a missing portion of sidewalk in front of 136 Hemingway. Nadine also asked about the price: why sell it for \$40,000 when the appraised value is greater (\$55,000)? Evan told the Board that staff made this recommendation because there are many engineering challenges and unknown costs. The size of the buildable area can shrink based on the flagging of the wetlands and thus the number of units will decrease. Staff were trying to arrive at a fair price in the middle given the unknowns, and the predevelopment costs to investigate. There is risk and the developer is spending their own money to investigating the feasibility of this project. This is a common practice for the City to slightly discount the acquisition cost to incentivize the project. Nadine suggested raising the price to \$45,000.

Neil Currie told the Board that we have worked with non-profits and with deed restricted affordable housing. How likely is it that Vessel will rent more than one unit at \$1050? Josh told the Board the entire property will be deed restricted at 80% AMI and below. The mission of Vessel is to keep rents as low as possible. They are a for-profit company.

Josh talked about the "Caretaker Program" which utilizes a local person to manage the structure. They receive the surplus cashflow from the building. They provide the training to do this via a program they called "Vessel University". Neil noted the AMI limit for 2021, which is \$56,000 for a single person. The pricing of a unit at \$1050 falls around the 50% AMI.

Neil wants to avoid a situation that turns into a bait-and-switch. Renting at 80% AMI means units can be rented at about \$1500, which is not affordable by our measure. Can Vessel commit to a more restrictive deed restriction than that is on the table? Josh told the Board that there is no subsidy or public financing, the rents are not anticipated to be anywhere near \$1500. Based on current costs to build, and other development costs, the project has arrived at these likely rents. Neil pointed out that being a for profit developer means maximizing profits and given this proposal Vessel could collect \$1500 per month rents based on 80% AMI.

Neil asked who is the local operator, is it a non-profit? Josh told the Board they do not have one yet. Vessel has worked with a non-profit caretaker before. Seth asked about the operator: would the local operator be able to make rent increases? Josh said rent increases would be coordinated with the ownership team and the caretaker. If insurance costs go up or sewer costs go up, those factors can cause increases in rents. Seth also asked about Vessel's company history. Josh said the company has been developing this concept for about 5 years. It has been an actual company for about 3 years, and they have been working with municipalities during the last 12 months. Josh mentioned working with East Haven, Stratford, Shelton and Stamford Connecticut. They are also working in Trenton, East Orange, Vineland, and Hamilton New Jersey. They are currently finishing their first permanent structure in Trenton New Jersey, and they were just approved to build in Stratford Connecticut last week. The have 7 other projects pending with other communities and they hope to be doing many more.

Pat Brett made a motion to approve the item but there was not a second to the motion. A friendly amendment as offered by Neil Currie. Neil noted we should require the sidewalk to be installed, the developer should present this project to the CMT, and there should be a one year rent price-cap on the one bedroom units in addition to the 80% AMI restriction. Neil asked Nadine if this would cover her concerns, she said yes.

Neil Currie made a motion to approve the sale of 136 Hemingway for \$40,000 subject to the following requirements: The Developer will complete a sidewalk so it connects the existing adjacent sidewalks, the developer will meet and present the design, paved area for parking, and lighting and colors for neighborhood comment, meet with CMT for input, and Vessel would commit to a maximum year-one rent cap at \$1350 per month for a one bedroom unit (in addition to the 80% AMI restriction), seconded by Pat Brett, All were in favor, Approved.

Evan reminded the Board we have finished our review of the guidelines. Our lawyers are finalizing a few things and we are hopeful to have this as an action item in the near future.

Michael Pinto introduced himself to the LCI Board. He is an attorney at Corporation Counsel and Counsel to LCI. Attorney Pinto asked Chair Poole to do a roll-call style vote because it is a better practice. Chair Pool thanked Attorney Pinto for his counsel.

A motion to adjourn was made by Nadine Horton, seconded by Neil Currie. All were in favor, approved unanimously.

Adjourned at 7:25 P.M.

PAD SPECIAL MEETING MINUTES September 29, 2021

PRESENT: Hon. Gerald M. Antunes, BoA; Anna Festa, BoA; Kathleen Krolak, Economic Development; William Long, City Plan; Evan Trachten, LCI; Clay Williams,

Business Development

Absent: Maurine Villani, Tax Office.

Meeting called to order at 3:08 PM

A motion to approve the PAD minutes from July 21, 2021 was made by Alder Antunes, seconded by Clay Williams, minutes approved (William Long abstained, Kathleen Krolak abstained).

New Business

346 Grand Avenue

Evan explained the City is proposing to acquire this three family property from the Fair Haven Health Clinic (FHHC) for up to \$285,000.00. The City will rehabilitate this this property as a two family owner occupied property with a 20 year occupancy requirement. Evan told the committee that the City owns 342 Grand Avenue. We are proposing to acquire two adjacent properties at 346 Grand Avenue and 350 Grand Avenue. Evan described this as a package deal. All properties will be developed as two family owner occupied properties. The City has been working on this plan with the FHHC for several months. The appraised value of 346 Grand Avenue is \$230,000, Evan noted that as a package deal the City is under paying for the property at 350 Grand so if this deal is approved the City will have \$165,000 in equity because the property at 350 Grand is valued at \$375,000 and we are proposing to acquire it for \$155,000.

Alder Antunes asked about the parking. Evan explained that 342 Grand Avenue has a driveway. There is also an access alleyway to access 346 and 350 Grand Avenue. 350 Grand Avenue also could be accessed via 352 Grand Avenue which is owned by the FHHC. Alder Antunes asked about an easement for parking. The City would create the easement. The homeowners would be required to maintain the easement area, it would not fall upon the City.

Evan explained the math about the appraised values and the purchase price: The purchase price for both properties is \$440,000 and the appraised value is \$605,000, that leaves \$165,000 in equity. Alder Festa asked about the cost to renovate and the future sales prices. Evan explained that the City has the funding to acquire the property, and we have revolving funding to rehabilitate the properties. We are not a for profit company. The City sees a community benefit to stabilizing the area with long term homeownership. The Clinic intends to develop a new health center at the James street end of the block. Alder Festa asked why we would reduce the occupancy to two units? Evan noted creating an owner duplex lends itself to a long tern occupant because it creates a larger space compared to a 2-bedroom apartment on each floor.

Alder Festa noted this is not a money making project and City staff needs to be clear about that fact. The City will spend money on the acquisition and renovations, and will then sell the properties for less than we spent. Alder Festa the City will be spending money to achieve the community benefit. Alder Festa asked what happens if a buyer sells one of these properties prior to the 20-year requirement. Evan told the committee the remainder of the occupancy period must be satisfied by the next owner.

A motion was made by Clay Williams to approve the proposal seconded by Alder Antunes, Approved unanimously.

350 Grand Avenue

Evan told the committee that this proposal is to acquire an office building from Fair haven Health Clinic (FHHC) for \$155,000. The property was appraised at \$375,000. The property is proposed to be converted to two units. There will be a 20-year occupancy requirement. Clay asked why FHHC is giving the City the property below market value. Evan told the committee that FHHC wants us to be their partner. FHHC has a level of trust and comfort with the City and they have seen our recent work developing properties. Alder Festa asked if we know how much FHHC paid for this property. Evan told the committee that we are basically paying off their mortgage and getting a great deal. Alder Festa also asked if FHHC is looking for something in return for giving us a great deal. Evan told the committee that this deal has nothing to do with any future commitments from the City towards FHHC's future development.

Alder Festa asked if the rental units were affordable. Evan told the committee the funding for development would impact the affordability of the rental units. The full details of the project are still unfolding.

A motion was made by Clay Williams to approve the proposal seconded by Alder Antunes , Approved unanimously

PAD Guidelines

Evan would like to continue discussing the guidelines. Evan has been working with our lawyers to revise the Guidelines. Evan plans to make this an action item in the future. There will not be major changes. Staff should look to update the Guidelines every 5 years according to language within the document.

A motion to adjourn was made by Alder Antunes, seconded by Clay Williams, all were in favor.

Meeting Adjourned 3:36 P.M.



342-346-350 Grand Avenue / LCI Development

The opportunity

The City of New Haven currently owns a vacant residential structure at 342 Grand Avenue on the corner of Lloyd Street. The Fair Haven Health Clinic (FHHC) has an option to purchase a vacant 3-family residential structure at 346 Grand Avenue from its current owner. The FHHC owns a structure at 350 Grand Avenue which is currently utilized as an office. The properties are brick structures that anchor the block. The FHHC has plans to develop the James Street end of this block with a new community health center in the future. Our activities will complement this future development bringing additional investment and stabilization to this area.

The proposal

The City of New Haven Livable City Initiative proposes to acquire 346 Grand Avenue from FHHC for up to \$305,000 plus closing costs and adjustments, and to also purchase 350 Grand Avenue for \$155,000 plus closing costs and adjustments (below market value) from the FHHC. FHHC is essentially providing subsidy to the City to do this acquisition. The properties will be rehabilitated and sold to owner occupants. The project would create 2 units at 342 Grand Avenue, 2 units at 346 Grand Avenue, and 2 units at 350 Grand Avenue. The properties will be sold to owner occupants at 60%-100% AMI and will be sold with a minimum 20-year deed restriction.

Address	Acquisition Cost	Appraised Value	Net Equity
346 Grand Ave	\$305,000	\$230,000	\$ -75,000
350 Grand Ave	\$155,000	\$375,000	\$ + 225,000
		1	Net + \$150,000

This proposal is a package deal. The City is realizing a \$150,000 equity gain due to this acquisition.

*staff originally proposed acquiring 346 Grand Avenue for up to \$285,000 but due to seller carrying costs and the difficulty of acquiring fire insurance the cost of the transaction cost has increased to up to \$305,000 plus closing costs and adjustments.

LIVABLE CITY INITIATIVE -PROPERTY DIVISION

Acquisition Summary Sheet

Property Description

Property Address 346 Grand Avenue		Maj	o-Block-Parcel	Zoning	Ward	Prop	erty Type	Total legal units
		17	3-0746-03200	BA-1 16		Residential 3 Family		3
2	019 Assessm	ent Value (1	00%)	70%	of Assessn	nent	Pro	perty Size
Land + OB	Building	Other	Total Value	For	Tax Purp	oses	Lot Size	Total sq. ft.
\$44,100	137,800	N/A	\$181,900	\$12	27,330		35' X 105	3485 Total Per Assessor

Property Value Information

Appraised Value	Appraised by	Date	Type of Sale	Offered amount	Rehab costs	LCI Recommended
\$ 230,000.00	William Esposito	9/10/21	Negotiated / Acquisition	Up to \$285,000.00	(TBD)	Up to \$ 285,000.00

Prior Notifications Sent to

Alderperson	Name of Alde	rperson	Management Team	Other interested parties
Yes X No 🗌	Hon. Jose Crespo			

Applicant's Information

Applicant's name, address & telej	phone:	Name, address & telephone of contact person:					
City of New Haven / Livable City Initiative 165 Church Street 3 rd Floor New Haven CT 06510							
Applicant's City property tax status:	Review date	Reviewed by:	Comments				
Current	9/10/2021	Staff	Current				

Proposal: The City of New Haven acting through the Livable City Initiative (LCI) proposes to acquire this vacant three-unit residential structure. This project is part of LCI's neighborhood stabilization strategy.

346 Grand Avenue is 2 of 3 parcels in this Homeownership project. The structure will be rehabilitated for a residential use specifically a 2-family dwelling. The structure will be sold to a homeowner occupant whose income is deemed affordable/workforce (60-100% AMI). An occupancy and income deed restriction will run with the land for a minimum 20-year period. This deed restriction is a covenant running with the land, inclusive of successive ownership, unless a more extensive period is required by funding source used to rehabilitate or the Property Acquisition and Disposition Committee (PAD), City Plan, the Board of Director of Livable City Initiative (LCI) and / or the Board of Alders of the City of New Haven.

Owner Occupancy? / Yes, Deed Restr	ricted. The property will be sold	to an owner occupant after rehabilitation	4
Prepared by:	Date 9/24/2 Concurred by:	M Date 9/24/	2/

Committee	Date	Action
	9/29/2021	
PAD		
	10/20/2021	
City Plan		
	10/27/2021	
L.C.I.		
	11/15/2021	
Board of Alders		

NEW HAVEN CITY PLAN COMMISSION ADVISORY REPORT

RE: 346 GRAND AVENUE (MBLU: 173 0746 03200) Acquisition of 346 Grand Avenue

from the Fair Haven Health Clinic to create/rehabilitate 2 dwelling units. Upon

completion of the rehabilitation the City will sell the site for low-income owner-occupied home ownership. Located in the BA-1 Zoning District. (Submitted by: Evan Trachten,

Livable City Initiative)

REPORT: 1594-10 ADVICE: Approve

PROJECT SUMMARY:

Applicant(s): Fair Haven Health Clinic

Price: No More Than \$285,000 (Acquisition Cost)
Site: Approximately 0.1 acres (3,845square feet)

Zone: BA-1

Use: 3-Family Dwelling

Financing:

Subsidy: Yes offered from purchaser

City Lead: Evan Trachten

Agency: Livable City Initiative

Phone: 203-946-8373

ORDINANCE

This request comes from the City's Livable City Initiative Office (LCI) regarding the acquisition of a City owned parcel of land. This is in accordance with Section D(8) of the City's Land Disposition Agreement Guidelines, "The proposal shall be forwarded in the following sequence for further consideration: 1. PAD (approval required); 2. City Plan Commission (advisory review); and 3. LCI Board of Directors (approval required)." Accordingly, the Planning Commission may provide an advisory report.

BACKGROUND

The City seeks to acquire the subject property for the rehabilitation/creation of 2 dwelling units. Upon completion of the rehabilitation/creation of the 2 dwelling units, the City will sell the subject site to a low-income individual/family for owner-occupied home ownership. Essentially, the LCI Board of Directors seeks guidance as to whether this property is or may be needed for municipal purposes.

Planning Commission considerations, whether:

- The property is or should be used for municipal purposes.
- That the site is not adjacent to a park to create additional park land.
- That the property is an interior lot.1
- The site could be used as a pocket park or community garden.²
- The comprehensive plan identifies or will identify resources within this area for which this parcel could be used.

¹ Interior Lot - "a lot other than a corner lot with only one frontage on a street " (http://parcelsales.scgov.net/Definitions.aspx)

² Pocket Park - "A small area accessible to the general public that is often of primarily environmental, rather than recreational, importance. They can be urban, suburban or rural and often feature as part of <u>urban regeneration</u> schemes in inner-city areas to provide areas where wild-life can establish a foothold." (http://www.wordig.com/definition/Pocket_park)

• The enclosed maps provide the land uses and aerial of the surrounding the site.

PLANNING CONSIDERATIONS:

The proposal will achieve the following Comprehensive Plan Goals:

- Develop land uses that are compatible with the character of the surrounding area.
- Create diverse housing stock suitable for all abilities, ages and incomes.
- Encourage neighborhood stability.
- "Continue to use the city's Land Disposition Agreement (LDA) to advance housing and neighborhood objectives, including appropriate densities, home ownership and contextual design." (The City's Comprehensive Plan) The City will use to sale the property after the purchase and rehabilitation occurs.
- "Encourage transit-oriented land use developments with reduced parking requirements and appropriate densities in suitable locations in the center city and along transit-served arterials to facilitate further transit use." (The City's Comprehensive Plan)
- "Use redevelopment and other tools to address nuisance and deterioration issues, including uses that are deleterious to neighborhoods in general." (The City's Comprehensive Plan) This is a redevelopment tool to create affordable owner-occupied home ownership.
- "Increase homeownership rate." (The City's Comprehensive Plan)
- "Improve housing affordability." (The City's Comprehensive Plan)
- "Enhance quality of the housing stock." (The City's Comprehensive Plan)
- "Preserve existing, historic housing stock." (The City's Comprehensive Plan)
- "Encourage sustainable housing developments." (The City's Comprehensive Plan)
- "Encourage that adequate rental and homeownership opportunities exist for people of all incomes, especially in transition areas affected by business/infrastructure investments, institutional expansion, and/or changing market trends." (The City's Comprehensive Plan)

ADVICE:

To approve based on this proposal's alignment with the City's Comprehensive Plan.

ADOPTED:	October 20, 2021	ATTEST:	
	Leslie Radcliffe	Aïcha Woods	
	Chair	Executive Director, City Plan Departme	en

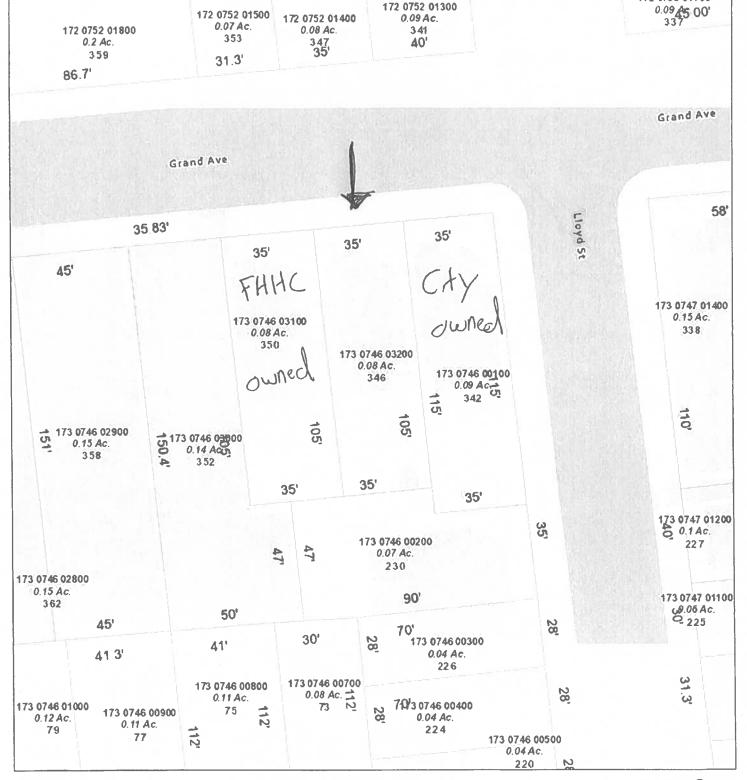
PRIOR NOTIFICATION FORM

NOTICE OF MATTER TO BE SUBMITTED TO THE BOARD OF ALDERS

ТО	:	Alder J	ose Crespo 16th Ward	
DA	TE:	September 1, 2021		
FRO	OM:	Department	Livable City Initiative	
		Person	Evan Trachten Telephone	X 8373
		form you that the follo	owing matter affecting your ward(s) will be	submitted
Ave This prop 346	nue for us project in project in project in Grand A	p to \$285,000.00. The s part of LCI's neighbor proposed to be rehabil venue, and 350 Grand A	igh the Livable City initiative proposes to acqui property is currently a vacant three-unit resident rhood revitalization and stabilization strategy. Itated as part of this revitalization effort (342 GAvenue). The City of New Haven currently own rivately owned properties as part of this develop	ntial structure. Three adjacent frand Avenue, as 342 Grand
Che	eck one i Democr	f this an appointment at	to a commission	
	Republi	can		
	Unaffili r	ated/Independent/Oth	e	
		INSTRU	CTIONS TO DEPARTMENTS	
1.	Departm	ents are responsible for se	ending this form to the alderperson(s) affected by the	e item.
2.			ed) directly to the alderperson(s) before it is submit Board of Aldermen agenda.	ted to the
3.	The date	entry must be completed	with the date this form was sent the alderperson(s).	
4	Conies to	o. aldemerson(s), snonsor	ing department: attached to submission to Board of	Aldermen

17.330 1 t by a Data atton Adji	14.00	Use Code Description Zone LA Land Type Land Units Unit Price Size Adj Site Index Cond. Norid. Norid. Adj.	LAND LINE VALUATION SECTION	05-29-2014 RH 8,000 07-06-2015 04-22-2014 EL Electric 4,800 07-06-2015	Date	Total Appraised Par	Special Land Value Special Land Value 10/1/2015 PERMITS 100% NEW ROOF/SERVICE Valuation Method	NOTES	Tracing Batch	Appraised Bidg. Value (Card) Appraised Xf (B) Value (Bidg)	Year Code Description Amount Code Description Number Amount Comm Int	Total 127,330 Total 127,330 Total	9176 0061 07-29-2014 U I 0 2 Year Code Asset 6495 0023 01-26-2010 U I 0 25 2020 1-1 3 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	16 TAX DIST 1423 1000	ώ	
		1.100	Notes Notes	JF, ICE/WATER 12-15-2020 VA JBASEMENT L 07-06-2015 CA 08-16-2011 VA 05-18-2011 JW1 12-16-2010 JH 11-28-2006 DI 08-16-2001 MJ	Date Id	Total Appraised Parcel Value	Special Land Value Total Appraised Parcel Value Valuation Method	Appraised Land Value (Bldg)		Appraised Bldg. Value (Card) Appraised Xf (B) Value (Bldg)	Comm Int		1-1 3 1-3 9		ώ	

FHS Finished H FOP Port FUS Finished Unfinished UBM	e –	OB - OU	Fin Bsmnt Area Fin Bsmnt Qual Fin Bsmnt Qual NBHD Code	Total Xtra Fixtrs Total Rooms: Bath Style: Kitchen Style:	AC Type: Total Bedrooms Total Bthrms: Total Half Baths	Interior Fir 2 Heat Fuel Heat Type:	Interior Wall 1 Interior Wall 2	Exterior Wall 2 Roof Structure:	Occupancy Exterior Wall 1	Style: Model Grade:	lement
First Floor Finished Half Story Open Porch Finished Upper Story Unfinished Basement	Des	- OUTB	110B	02 13	1 \(\omega \) 0 0	88	3 03	2 8	19 3 5	S & C S	PO NISNO:
Story rr Story sement	BUILDING SUB-AREA Description Living Area	Misc Imp Ovr Misc Imp Ovr Misc Imp Ovr Misc Imp Ovr Cost to Cure Ovr Cost to Cure Ovr Comment Cost to Cure Ovr Cost to Cure Ovr Comment Cost to Cure Ovr Comment Cost to Cure Ovr Cost	FAIR HAVEN S	13 Rooms Average Average	6 Bedrooms	Oil/Gas Forced Hot Air	Plaster/Drywal	Gable/Hip	Bnck	3 Family Multi-Fam 2-4 Ave/Good	Cd Description
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 110.90 72.10 22.37 110.90 22.20		nent FEATURES(B) de Grade Adj.	68 246,400	10032	1989 A	362,413 1900	it COST / MARKET VALUATION	Description	CONDO DATA		Element Cd Description
125,203 75,854 2,551 133,742 25,063	Undeprec Value	Appr. Value	8			۵	NO	Factor%	Own		Description
			7 FOP 7	F63303 BAS319 12	45	BASS 48	35 FHS			24 24	25,



172 0752 01300

172 0752 01500

Legend

New Haven Parcels

MY MAP

This map is for reference purposes only. It is not for legal description or conveyances. All information is subject to verification by any user. The City of New Haven assumes no legal responsibility for the information contained herein.



172 0753 01700

Date: 9/1/2021

Sacco Fleto. 346 Grand Avenue

	ESTIMATED SITE VALUE			50,00	Comments on Cost Approa	ch (such as, source of c	osl estimate, sits value	
-	ESTIMATED REPRODUCTION CO				square foot calculation and	for HUD, VA and FmHA	the estimated remaining	
14		9 Sq. FL @ S 90.00	= \$		economic life of the proper		ost estimates are obt	
1		9 Sq. R. @ \$ 20.00	_ *	_			ential Cost Handboo	
oesa-	Open porches Garage/Carport	Sq. FL. @ S	4,1	000			Living area calculation Field Card due to the	
E60	Total Estimated Cost New		= \$ 298,	290			nal obsolescence is i	
203	Less Phys	ocal functional	External		functional obsole			
2003		9,316	= \$	119,3	16	011211		
900	Depreciated Value of Improveme		- S _	178,97				
2006	"As-Is" Value of Site Improvement INDICATED VALUE BY COST API		= ^{= \$} _	5,00				
	ITEM	SUBJECT	= \$ COMPARABLE	233,97	COMPARABLE	ND 2	COMPARABLE I	0 3
	346 Grand		200 Ferry Street		133 James Street		299 Poplar Street (a	
	Address New Have		New Haven		New Haven		New Haven	
	Proximity to Subject	Distance of the last	0.39 mile SE	14 - 57	0.17 mile SW		0.24 mile NE	
	Sales Price	S N/A	s s	285,000	S manufactured s	230,000	S	215,000
	Price/Gross Loving Area Data and/or	Inspection/MLS/	s 92.89 位 MLS/City Hall/Exte		s 83.18 ^t D		\$ 81.25 ₾ MLS/City Hall/Exter	
mar.	Ventication Source	City Hall/Owner	Volume: 10222 Par	200	Volume: 10169 Pag		Volume: 10108 Pag	
N	VALUE ADJUSTMENTS	OESCRIPTION	OESCRIPTION	+{- }\$ Adjust.	DESCRIPTION	+ (-)\$ Adjust	DESCRIPTION	+ (-)S Adjust
-	Sales or Financing		None noted		None noted		None noted	
	Concessions	Machine Co.						
	Date of Sale/Time Location	Augence	CI. 08/02/2021	+6,500	CI. 05/03/2021	+12,500	CI. 01/07/2021	+19,000
2000	Location Leasehold/Fee Simple	Average Fee simple	Average Fee simple		Average Fee simple	-	Average Fee simple	
	Site	0.08 Acre	0.08 Acre		0.15 Acre	-3,500	0.12 Acre	-2,000
	View	Average	Average		Average	5,000	Average	2,000
	Design and Appeal	3 Family/Average	3 Family/Average		3 Family/Average		3 Family/Average	
	Quality of Construction	Average - brick	Average - frame	+10,000	Average - frame	+10,000	Average - frame	+10,000
	Age	121 Years	121 Years		121 Years		121 Years	
	Condition Above Grade	Fair Total Bdms Baths	Average+ Total : 86ms : 8aths	-75,000	Fair+ Total 8drms 8aths	-15,000	Fair+	-15,000
	Room Count	13 : 6 : 3	14 : 8 : 3		Total 8drms 8aths		fotal Borns Baths	
	Gross Living Area	3,019 \$4.51	3,068 Sq. FL	-1,500	2,765 Sq.fL	+7,500	2,646 Sq FL	+11,000
	Basement & Finished	Full Basement	Full Basement	1,000	Full Basement	17,000	Full Basement	711,000
	Rooms Below Grade	Unfinished	Unfinished		Unfinished		Unfinished	
	Functional Utility	Average - 6 BR's	Average - 8 BR's	-5,000	Average - 6 BR's		Average - 6 BR's	
	Heating/Cooling	3-GHW/None	GHW,GHA/None		OHA/None		GHW,GHA/None	
	Energy Efficient Items	Standard	Standard		Standard	5.500	Standard	1000
	Garage/Carport Porch Patio Deck	No Driveway 114 sf OP's	2 Car Detached None	+1,000	3 Car Detached 48 sf OP	-5,500 +500	2 Car Detached 76 sf OP	-4,000 +500
	Fireplace(s) etc	No Fireplace	No Fireplace	+1,000	No Fireplace	+500	No Fireplace	+500
	Fence Pool etc	Some fencing	Some fencing		Some fencing		Some fencing	
	Misc.	None noted	None noted	1	None noted		None noted	
	Nel Adj. (Iolal)		□ ⊠ s	-68,000	⊠ + □- s	6,500	X +	19,500
	Adjusted Sales Price		Not 23.9 W		Met 2.8 %	***	Not 9.1 %	
	of Comparable Comments on Sales Companiso	in (including the subject property's	Gross 38.1 %S	217,000	Gross 23,7 % S	236,500	Market data is rated	234,500
		igned to all three sale						
		e located on larger to						
	the subject dwelling	. All three sales are	considered to be sup	perior in condition	on compared to the	subject property	Sale #1 is a larger	home,
		#3 are smaller home				port are the mo	st recent sales of sin	nilar type
	properties in the ma	arket area, and are the	e best indicators to		bject property.	IIO 2	COMPARABLE	M 3
	Date, Price and Data	Not currently					Not currently listed	-
	Source, for prior sales	listed for sale.	Not currently listed No prior sale of this		Not currently listed No prior sale of this		No prior sale of this	
	within year of appraisal	See below.	within one year of		within one year of t	77.75	within one year of t	
		ent of sale, option, or listing of sub	bject property and analysis of an	y prior sales of subject a	nd comparables within one year	of the date of appraisal:		
		currently listed for sale					The second secon	
	comparable sales I	nave not previously se	old within one year o	of the effective of	late of this appraisal	except for the		
	INDICATED VALUE BY INCOME.		mated Market Rent		N/A na - f	Gross Rent Multiplier	\$\$	230,000
	This appraisal is made	The state of the s	mated Market Hem It to the repairs, afterations, insp	ections or conditions lists	Company of the last of the las		N/A = \$ mpletion per plans & specification	N/A
		This report and its as						
		w of pertinent informa						
		ost weight is assigne						nch is
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	he estimation of accre	ued depreciation. The	ne Income Appr	oach was not develo	ped due to ins	ufficient rental data o	f
		in the market area.	na rand arranged the district of the	et all this same at the control	the shore readings and many	difference on the second		
		to estimate the market value of the idea o				nucason, corongent	6/93)	
		VALUE, AS DEFINED, OF THE REA					0/33	er 10, 2021
		CTION AND THE EFFECTIVE DATE			\$	230,000	Septemb	10, 2021
	APPRAISER	6	2/2	SUPE	RVISORY APPRAISER (ONLY IF R			
	Signature (C)	posito, Jr.	2000	Signa			Oid	Old Hot
16	Name William F. Es	posito, Jr.	//	Name			Inspec	t Property
	nas rebout 2 dues 0.	9/23/2021 CG,187			Report Signed Certification #			State
	Or State License #	.00.10/	Su		Certaication #			State
Fredo	the Mac Form 70 6/93		36	PAGE 2 OF 2			Fare	ie Mae Form 1004 6-9

Subject Photo Page

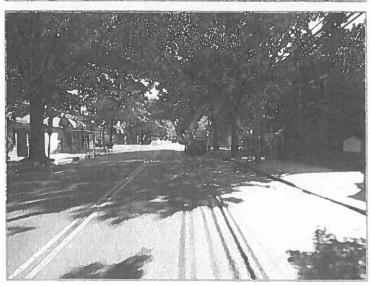
Owner	Frank Sacco							
Property Address	346 Grand Avenue							
Cdy	New Haven	County	New Haven	State	01	Zip Code	06513	
Client	City of New Haven		11.7					



Subject Front
346 Grand Avenue
Sales Price N/A GLA 3,0
Total Rooms 13
Total Bedrms 6
Total Bathrms 3 3,019 Average Average 0 08 Acre Average - bnck 121 Years Location View Site Quality Age



Subject Rear



Subject Street

Form PIC4x6.SR - "TOTAL" appraisal software by a la mode, inc. - 1-800-ALAMODE

LIVABLE CITY INITIATIVE -PROPERTY DIVISION

Acquisition Summary Sheet

Property Description

Prope	rty Address	Maj	p-Block-Parcel	Zoning	Ward	Prope	rty Type	Total legal units
350 Grand Avenue		17	3-0746-03100	BA-1	16	0	ffice	Per Zoning
2	019 Assessm	ent Value (1	00%)	70%	of Assessm	ent	Pro	perty Size
Land + OB	Building	Other	Total Value	For	Tax Purpo	ses	Lot Size	Total sq. ft.
\$44,100	\$235,500	N/A	\$279,600	\$1	95,720		35' X 105	' 3485 Total Per Assessor

Property Value Information

Appraised Value	:	Appraised by	Date	Type of Sale	Offered amount	Rehab costs	LCI Recommended
\$ 375,000.00		William Esposito	9/10/21	Negotiated / Acquisition	\$155,000	(TBD)	\$155,000

Prior Notifications Sent to

Alderperson	Name of Alderperson	Management Team	Other interested parties
Yes X No 🗌	Hon. Jose Crespo		

Applicant's Information

Applicant's name, address & telep	ohone:	Name, address & telep	phone of contact person:
City of New Haven / Livable City Initiative (LC 165 Church Street 3 rd Floor New Haven CT 06510	CI)		
Applicant's City property tax status:	Review date	Reviewed by:	Comments
Current	9/17/2021	Staff	Current

Proposal: The City of New Haven acting through the Livable City Initiative (LCI) proposes to acquire this structure which is currently utilized as an office. This project is part of LCI's neighborhood stabilization strategy.

General discussion: 350 Grand Avenue is 1 of 3 parcels in this Homeownership project. The structure will be rehabilitated and converted back to a residential use specifically a 2-family dwelling. The structure will be sold to a homeowner occupant whose income is deemed affordable/workforce (60-100% AMI). An occupancy and income deed restriction will run with the land for a minimum 20-year period. This deed restriction is a covenant running with the land, inclusive of successive ownership, unless a more extensive period is required by funding source used to rehabilitate or the Property Acquisition and Disposition Committee (PAD), City Plan, the Board of Director of Livable City Initiative (LCI) and / or the Board of

Alders of the City of New Haven.

Owner Occupancy?	Yes, Deed Restricted.	The propert	y will be sold to an	owner occupant afte	r rehabilitat	ion	
Prepared by:	Date 9	/2c//2/	Concurred by:		Date _ 9/	24/	2/

Committee	Date	Action
	9/29/2021	
PAD		
	10/20/2021	
City Plan		
	10/27/2021	
L.C.I.		
	11/15/2021	
Board of Alders		



342-346-350 Grand Avenue / LCI Development

The opportunity

The City of New Haven currently owns a vacant residential structure at 342 Grand Avenue on the corner of Lloyd Street. The Fair Haven Health Clinic (FHHC) has an option to purchase a vacant 3-family residential structure at 346 Grand Avenue from its current owner. The FHHC owns a structure at 350 Grand Avenue which is currently utilized as an office. The properties are brick structures that anchor the block. The FHHC has plans to develop the James Street end of this block with a new community health center in the future. Our activities will complement this future development bringing additional investment and stabilization to this area.

The proposal

The City of New Haven Livable City Initiative proposes to acquire 346 Grand Avenue from FHHC for up to \$305,000 plus closing costs and adjustments, and to also purchase 350 Grand Avenue for \$155,000 plus closing costs and adjustments (below market value) from the FHHC. FHHC is essentially providing subsidy to the City to do this acquisition. The properties will be rehabilitated and sold to owner occupants. The project would create 2 units at 342 Grand Avenue, 2 units at 346 Grand Avenue, and 2 units at 350 Grand Avenue. The properties will be sold to owner occupants at 60%-100% AMI and will be sold with a minimum 20-year deed restriction.

Address	Acquisition Cost	Appraised Value	Net Equity
346 Grand Ave	\$305,000	\$230,000	\$ -75,000
350 Grand Ave	\$155,000	\$375,000	\$ + 225,000
		ı	Net + \$150,000

This proposal is a package deal. The City is realizing a \$150,000 equity gain due to this acquisition.

*staff originally proposed acquiring 346 Grand Avenue for up to \$285,000 but due to seller carrying costs and the difficulty of acquiring fire insurance the cost of the transaction cost has increased to up to \$305,000 plus closing costs and adjustments.

NEW HAVEN CITY PLAN COMMISSION ADVISORY REPORT

RE: 350 GRAND AVENUE (MBLU: 173 0746 03100) Acquisition of 350 Grand Avenue

from the Fair Haven Health Clinic to create/rehabilitate 2 dwelling units. Upon

completion of the rehabilitation the City will sell the site for low-income owner-occupied home ownership. Located in the BA-1 Zoning District. (Submitted by: Evan Trachten,

Livable City Initiative)

REPORT: 1594-10 ADVICE: Approve

PROJECT SUMMARY:

Applicant(s): Fair Haven Health Clinic

Price: \$155,000 (Acquisition Cost) – Below Market Value

Site: Approximately 0.1 acres (3,845square feet)

Zone: BA-1

Use: Fair Haven Health Clinic Offices

Financing:

Subsidy: Yes offered from purchaser

City Lead: Evan Trachten

Agency: Livable City Initiative

Phone: 203-946-8373

ORDINANCE

This request comes from the City's Livable City Initiative Office (LCI) regarding the acquisition of a City owned parcel of land. This is in accordance with Section D(8) of the City's Land Disposition Agreement Guidelines, "The proposal shall be forwarded in the following sequence for further consideration: 1. PAD (approval required); 2. City Plan Commission (advisory review); and 3. LCI Board of Directors (approval required)." Accordingly, the Planning Commission may provide an advisory report.

BACKGROUND

The City seeks to acquire the subject property for the rehabilitation/creation of 2 dwelling units. Upon completion of the rehabilitation/creation of the 2 dwelling units, the City will sell the subject site to a low-income individual/family for owner-occupied home ownership. Essentially, the LCI Board of Directors seeks guidance as to whether this property is or may be needed for municipal purposes.

Planning Commission considerations, whether:

- The property is or should be used for municipal purposes.
- That the site is not adjacent to a park to create additional park land.
- That the property is an interior lot. 1
- The site could be used as a pocket park or community garden.²
- The comprehensive plan identifies or will identify resources within this area for which this parcel could be used.

¹ Interior Lot - "a lot other than a corner lot with only one frontage on a street " (http://parcelsales.scgov.net/Definitions.aspx)

² Pocket Park - "A small area accessible to the general public that is often of primarily environmental, rather than recreational, importance. They can be urban, suburban or rural and often feature as part of <u>urban regeneration</u> schemes in inner-city areas to provide areas where wild-life can establish a foothold." (http://www.wordiq.com/definition/Pocket_park)

• The enclosed maps provide the land uses and aerial of the surrounding the site.

PLANNING CONSIDERATIONS:

The proposal will achieve the following Comprehensive Plan Goals:

- Develop land uses that are compatible with the character of the surrounding area.
- Create diverse housing stock suitable for all abilities, ages and incomes.
- Encourage neighborhood stability.
- "Continue to use the city's Land Disposition Agreement (LDA) to advance housing and neighborhood objectives, including appropriate densities, home ownership and contextual design." (The City's Comprehensive Plan) The City will use to sale the property after the purchase and rehabilitation occurs.
- "Encourage transit-oriented land use developments with reduced parking requirements and appropriate densities in suitable locations in the center city and along transit-served arterials to facilitate further transit use." (The City's Comprehensive Plan)
- "Use redevelopment and other tools to address nuisance and deterioration issues, including uses that are deleterious to neighborhoods in general." (The City's Comprehensive Plan) This is a redevelopment tool to create affordable owner-occupied home ownership.
- "Increase homeownership rate." (The City's Comprehensive Plan)
- "Improve housing affordability." (The City's Comprehensive Plan)
- "Enhance quality of the housing stock." (The City's Comprehensive Plan)
- "Preserve existing, historic housing stock." (The City's Comprehensive Plan)
- "Encourage sustainable housing developments." (The City's Comprehensive Plan)
- "Encourage that adequate rental and homeownership opportunities exist for people of all incomes, especially in transition areas affected by business/infrastructure investments, institutional expansion, and/or changing market trends." (The City's Comprehensive Plan)

ADVICE:

To approve based on this proposal's alignment with the City's Comprehensive Plan.

ADOPTED: October 20, 2021

Leslie Radcliffe

ATTEST:

Aïcha Woods

Chair Executive Director, City Plan Department

PRIOR NOTIFICATION FORM

NOTICE OF MATTER TO BE SUBMITTED TO THE BOARD OF ALDERS

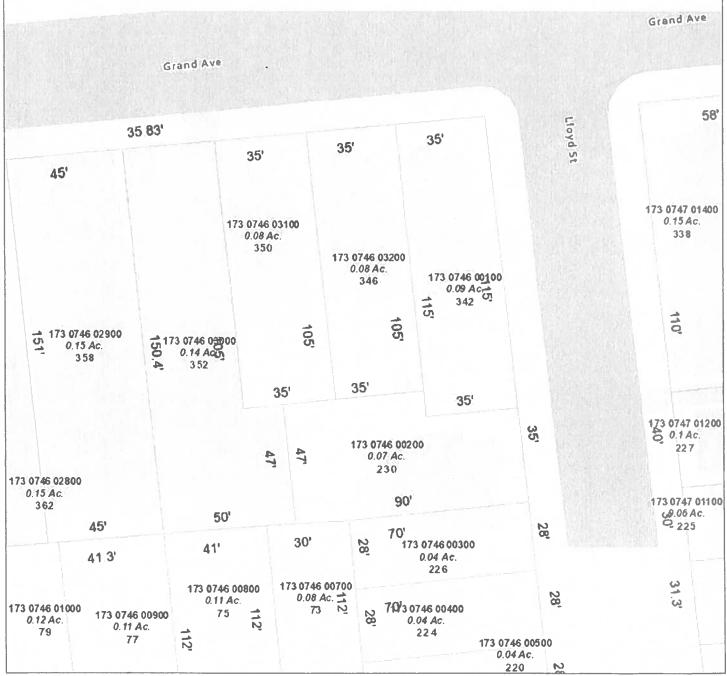
TO:	Alder Jose Crespo 16th Ward
DATE:	September 1, 2021
FROM:	Department Livable City Initiative
	Person Evan Trachten (Ep/) Telephone X 8373
	inform you that the following matter affecting your ward(s) will be submitted ard of Aldermen.
Avenue for be converneighborh be rehabil 350 Grand	of New Haven acting through the Livable City initiative proposes to acquire 350 Grand or \$155,000.00. The property is currently utilized as an office space. The property will ted to a residential structure and sold to an owner occupant. This project is part of LCI's cood revitalization and stabilization strategy. Three adjacent properties are proposed to itated as part of this revitalization effort (342 Grand Avenue, 346 Grand Avenue, and d Avenue). The City of New Haven currently owns 342 Grand Avenue and proposes to privately owned properties as part of this development.
Check or Dem	ne if this an appointment to a commission ocrat
Repu	blican
Unaf r	filiated/Independent/Othe
	INSTRUCTIONS TO DEPARTMENTS
1. Depa	rtments are responsible for sending this form to the alderperson(s) affected by the item.
	form must be sent (or delivered) directly to the alderperson(s) before it is submitted to the slative Services Office for the Board of Aldermen agenda.
3. The	date entry must be completed with the date this form was sent the alderperson(s).

Copies to: alderperson(s); sponsoring department; attached to submission to Board of Aldermen.

CLINIC INC SUPPLEMENTAL DATA EX COM BL 22 235,500

	BAS First Floor FHS Finished Half Story FOP Open Porch FUS Finished Upper Story UBM Unfinished Basement	Code Description	% Comn Wall 1st Floor Use:	Baths/Plumbing 02 Ceiling/Wall 06 Rooms/Prtns 02 Wall Height 9.00		AC Type 03 Bidg Use 9070 Total Rooms Total Bedrms Total Baths	Type	0 -	Roof Cover 03 Interior Wall 1 03	ncy Wall 1 Wall 2	Style: 12 Model 94 Grade C+ Stories: 2.5	CONSTA
Til Gross Liv / Lease Area	ž Ž	Description Description		AVERAGE CEIL & WALLS AVERAGE	HEAT/AC PKGS WOOD FRAME	EXEMPT MDL-94	Oil/Gas FA/HW/ST	Fin WD/Carpet	Asphalt Plastered/Dryw	Brick	Off Conv Res Commercial Above Average	CONSTRUCTION DETAIL Cd Description
3,150 4,904	1,218 1,218 1,192 0 58 1,157 1,218 0 1,218	Z D	Dep Ovr Comment Misc Imp Ovr Misc Imp Ovr Comment Cost to Cure Ovr Cost to Cure Ovr Comm	Condition % Percent Good RCNLD Dep % Ovr	External Obsol External Obsol Trend Factor Condition	Depreciation Code Remodel Rating Year Remodeled Depreciation %	Year Built Effective Year Built	RCN	COST	Code EXEMPT		CONSTRUC
3,409	118 115.15 74.87 15 29.78 57 109.38 44 23.07	Cond. Cd % Good Grade Grade Ad Appr. Value Cond. Floor Area Eff Area Unit Cost Undeprec Value	ment	60 235,500	10	40 A	1900 1981	392,540	COST / MARKET VALUATION	MIXED USE Description MDL-94		CONSTRUCTION DETAIL (CONTINUED) ament Cd Description
392,539	140,250 89,240 1,727 133,226 28,096	Value C Value		FUS 6 700	11 22 147 A 3. 91 7	14		4.8	34	Percentage BAS UBM	FHS 26) (Att)

172 0753 01700 172 0752 01300 0.09**45**.00' 172 0752 01500 172 0752 01400 0.09 Ac. 0.07 Ac. 172 0752 01800 0.08 Ac. 3 41 353 347 35 0.2 Ac. 40' 359 31.3 86.71



Legend

New Haven Parcels

MY MAP

This map is for reference purposes only. It is not for legal description or conveyances. All information is subject to verification by any user. The City of New Haven assumes no legal responsibility for the information contained herein.



Date: 9/1/2021

APPRAISAL REPORT OF REAL PROPERTY LOCATED AT 350 GRAND AVENUE NEW HAVEN, CONNECTICUT



EFFECTIVE DATE OF APPRAISAL:

September 10, 2021

Prepared for:

Mr. Evan Trachten
City of New Haven
Livable City Initiative
New Haven, Connecticut 06510

Prepared by:

William F. Esposito, Jr.
Certified General Appraiser
Esposito & Associates
1674 Whitney Avenue, Suite 2
Hamden, Connecticut 06517
Phone (203) 281-3331
Fax (203) 230-0009

ESPOSITO & ASSOCIATES

REAL ESTATE APPRAISALS Residential - Commercial

William F. Esposito, Jr. Certified General Appraiser State License #RCG.187 1674 Whitney Avenue, Suite 2 Hamden, CT 06517 Phone: (203) 281-3331 Fax: (203) 230-0009

Email: william.esposito@sbcglobal.net

Mr. Evan Trachten
Livable City Initiative
City of New Haven
165 Church Street
New Haven, Connecticut 06510

September 23, 2021

RE:

Fair Haven Community Health Clinic, Inc.

MBP: 173-0746-03100

350 Grand Avenue, New Haven, CT

Dear Mr. Trachten:

Pursuant to your request, I have performed an appraisal analysis and am providing you with an appraisal report of the above-captioned real property. At the client's request, an interior and onsite inspection of the property was performed.

The purpose of this appraisal is to provide an opinion of the market value of the fee simple estate to the property, subject to the general assumptions, limiting conditions and certification contained herein. Please refer to the attached assumptions and limiting conditions regarding environmental contaminants and/or hazardous waste. Professional reports regarding site conditions were not made available to your appraiser.

Market value as used in this report was defined and agreed upon by agencies that regulate financing institutions in the United States. The definition is as follows:

Market Value: The most probable price which a property would bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- I. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised and acting in what they consider their best interests;
- 3. a reasonable time is allowed for exposure on the open market;
- 4. payment is made in terms of cash in United States dollars or in terms of financial arrangements comparable thereto; and
- the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

EFFECTIVE DATE OF VALUATION: An interior and on-site inspection of the property was made on September 10, 2021.

INTENDED USE OF REPORT: To be used in conjunction with a potential purchase decision.

APPRAISAL DEVELOPMENT AND REPORTING PROCESS: In preparing this appraisal, the appraiser completed the following:

- An interior and on-site inspection of the subject property.
- A search for comparable sales in the subject market area.
- City Hall, ConnComp and MLS research regarding the subject property and comparable sales.
- Verification of the sales with a party to the sale, i.e. closing attorney, listing agent, buyer and/or seller.
- Preparation and analysis of the applicable approaches to value.
- Correlation of the applicable approaches into a final opinion of value.

In order to develop the opinion of value, the appraiser performed a complete appraisal analysis, presented in summary format, based on an interior and on-site inspection of the subject property and information available at City Hall. This report is subject to change if a complete inspection of the subject property provides any information not mentioned herein that would have an effect on market value.

This appraisal report is intended to comply with the reporting requirements set forth under Standards Rule 2-2(b) of USPAP. As such, it presents only summary discussions of the data, reasoning, and analyses that were used in the appraisal process to develop the appraiser's opinion of value. Supporting documentation has been retained in the appraiser's files. The depth of discussion contained in this report is specific to the needs of the client and for the intended use previously stated. The appraiser is not responsible for unauthorized use of this report.

IDENTIFICATION AND HISTORY OF THE REAL ESTATE: The subject property is located at 350 Grand Avenue, New Haven, Connecticut and is identified on Assessor's Map 173, Block 0746, Parcel 03100. The property is described in the New Haven land records in Volume 7893, Page 020 in the City of New Haven land records. On March 2, 2007, Mark J. Petrelis transferred the subject property by warranty claim deed to Fair Haven Community Health Clinic, Inc. for \$220,000. The subject is not currently listed for sale with the Multiple Listing Service (MLS). The property consists of a 2.65 story building containing offices for the Health Clinic.

LOCATION: The subject property is located in the Fair Haven section of southeastern New Haven, within 1.5 miles east of downtown New Haven, in a neighborhood improved with a high density of older multi-family development interspersed with some single-family dwellings and commercial uses along Grand Avenue. An industrial area is located along the southern section of the neighborhood. Commercial properties are mostly concentrated along main streets and are generally small and service the neighborhood. The subject has good traffic visibility and pedestrian access, and convenient access to major routes, Interstates 91 and 95, employment centers, and public transportation.

SITE DATA: The subject site is rectangular in shape, having 3,675± square feet, or 0.08 acre, of land area. According to the legal description, there is 35± feet of frontage along the north side of Grand Avenue. The topography is level and all public utilities are available. Site improvements observed consist of an unpaved paved parking area to a portion of the rear of the site, and chain link fencing. The site itself does not appear to contain a driveway, but rather utilizes the unpaved driveway of a city-owned lot located just west of the subject site. The subject is located in a Zone X (area of minimal flooding) flood zone according to FEMA flood map #09009C-0442-J dated July 8, 2013. For purposes of this appraisal, it is assumed there are no hazardous substances in or on the site.

ZONING: The subject property is located in the BA-I Neighborhood Center Mixed Use zoning district. According to the New Haven Zoning Ordinance: "These districts serve as the commercial heart of their neighborhood, are of modest scale and pedestrian orientation, and seek to preserve and restore the historic architecture and urban pattern of the city. The emphasis is on neighborhood goods and services rather than comparison shopping, with a preference for smaller pedestrian-oriented, storefront retail, dining and other appropriate uses. They are intended as mixed-use districts with a mixture of ground floor retail, small offices, and upper story residential dwellings. Buildings are oriented to the street, parking requirements are reduced and parking maximums established to encourage walkability and community over automotive-related sprawl." The subject appears to conform to zoning with regard to its office use.

ASSESSMENT AND TAXES:

Land: Building: Outbuilding: Total:	\$ 30,870 164,850	Current Annual Tax: Revaluation Date:	\$8,588.19 2016
	\$195,720	Mil Rate 2020 List Year:	43.88

This appraisal has not considered any past due taxes.

DESCRIPTION OF THE IMPROVEMENTS: The subject is improved with a 2.65 story building that contains offices on all three levels. The building was constructed in 1900 and has a total above-grade building area of 3,150 square feet. The building has a brick and vinyl sided exterior, double hung thermalpane windows and an asphalt shingle roof. The building has a full basement storage area. The building consists of offices on each level, with 4 offices, a waiting area, kitchen area and lav on the first floor. The second floor contains 3 offices, a waiting room, a kitchen and a lav. The third floor contains 4 offices, a waiting area and a lav. The building is in average to good overall condition based on the interior and on-site inspection and City Hall records. The interior consists of commercial grade flooring in the offices, vinyl and tile flooring in the kitchen areas, and a mix of vinyl and tile flooring in the lavs. Walls consist of sheetrock, and the ceilings are a mixture of sheetrock and acoustic drop-tile. Each level has its own gas fired furnace and central air unit. There is one 50 gallon gas fired water heater. There is a storage area in the basement with a sheetrocked ceiling. There are 3 gas meters and 3 electric meters. The building contains a security system. A handicap ramp exists along the westerly side of the building.

Building Department records contain permits dated 2019 for roof replacement, and in 2007 for renovation and conversion of a 2-family dwelling into offices.

HIGHEST AND BEST USE: The subject site is located within the BA-1 Neighborhood Center Mixed Use zoning district. The immediate area of the subject along Grand Avenue is improved with small commercial properties that generally service the neighborhood and the outlying area is predominantly residential multifamily. Based on the characteristics of the subject property, its good traffic exposure and pedestrian access, and the zoning requirements and character of the neighborhood, it is my opinion that the highest and best use of the subject is for office use.

RECONCILIATION AND VALUE CONCLUSION: The Income Approach was not developed for this interior and on-site appraisal because the subject property is typically purchased by an owner-user. The Cost Approach was not developed due to the limited supply of recent comparable vacant land sales and the large amount of accrued depreciation due to the age and condition of the improvements. The Sales Comparison Approach directly reflects the activity of buyers and sellers in the marketplace and there were sufficient recent comparable improved sales in the subject market area. Consequently, this approach was the only approach developed.

After carefully considering all the available data, it is my opinion that the market value of a fee simple interest in the subject property, subject to the attached assumptions and limiting conditions, as of September 10, 2021, is:

THREE HUNDRED SEVENTY FIVE THOUSAND DOLLARS (\$375,000)

The land value is estimated at \$50,000 and \$325,000 is attributed to the improvements. It is assumed there are no hazardous substances in or on the site, or in the improvements.

The appraiser has estimated an exposure period on the open market of within six months in order to sell at the above opinion of market value, assuming the property is reasonably priced and marketed during its exposure period.

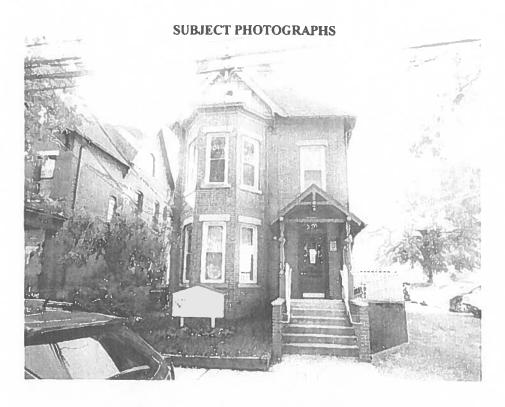
Respectfully submitted,

William F. Esposito, Jr. - Appraiser

Certified General Appraiser

William Esport

CT License No. RCG.187 (Exp. 04/30/2022)



FRONT VIEW OF SUBJECT FACING SOUTHERLY



FRONT VIEW OF SUBJECT FACING SOUTHWESTERLY